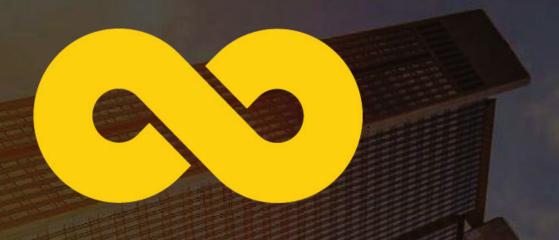


Open Access Fibre Networks for Residential & Commercial Buildings



WHO IS FIBREHOOD



Fibrehood is a network facility services provider. We install Open Access FTTx networks in residential & commercial multi dwelling properties ('MDUs').

The FTTx network we install caters for all your current and future ICT connectivity demands;

- Broadband fibre (Wifi)
- Satellite TV (DStv / Openview etc. over fibre)
- Security (CCTV) systems
- Access control systems
-and many other future ICT services

Our installation is unique to other market offers in that it is **OPEN TO ALL INTERNET & SATELLITE TV SERVICE PROVIDERS** (ZOL, TelOne, Dande Mutande, MultiChoice, Openview etc.). We simply build our network infrastructure independent of the Service Providers on an shared infrastructure model so that once installed there is no need for any future installation works (Trenching, pipe laying, Satellite dish mounting etc.) by any other service provider.

We have over Ten (10) years' experience in the construction of Fibre-To-The Home / Business (FTTx) networks. Our expertise spans from design, installation, commissioning through to operation & maintenance. To date we have connected 5000+homes & businesses in all types of properties (Commercial buildings, Apartments, Cluster houses, Estates etc.) on behalf of some of the leading operators in Southern Africa.

NETWORK OVERVIEW

Our solution involves the establishment of a central distribution point within your property, which hosts all Service Providers. This is usually in the server room, guard room, basement or rooftop. From this point a shared network (fibre cable etc.) is distributed to all floors and to the door of every unit. This is referred to as the 'Access Build', which involves trenching within the property to provide common access from the Operator's active network passing through your street to the building/s in the property.

The backbone of our network is fibre optic cable which is the most efficient mode of transmission at speed of light and with unlimited capacity – so efficient that it is considered future proof to the extent that it forms the backbone of future technologies – 5G, 10G etc.

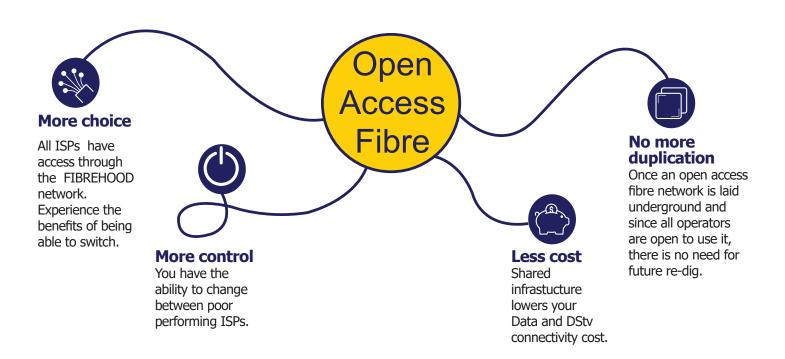
The **GREAT NEWS** is that our Access Build is **FREE** i.e. no cost to the Home Owners Association or Property Owner, it is funded entirely by Fibrehood. (*Qualifying customers only). There is also **NO OBLIGATION** for sign-up by the Unit Resident / Tenant or Occupant.

Increasing demand for seamless data means it is becoming critical to subscribe for unlimited data packages which cater for the whole family. An open access fibre network gives your community access to the lowest cost service provider.



WHAT DOES OPEN ACCESS MEAN?

It simply means that your network is open to all Service Providers to **complete to supply you with the best price & service offer.** We install the shared network infrastructure and they compete for your business. The value we bring to you comes from this separation of the infrastructure from the service.









BENEFITS OF FIBREHOOD NETWORK



Stay safe with home monitoring & security syster



Future ready smart home (Smart metering and IOT etc)



Reduced clutter of multiple satellite dishes, wall pipes, trunking etc.



Increase the value and rental income on your property



Reduced disruption from independent installations





Enable your Smart TV and its HD/3D features



Access high speed & quality Data and DStv



ICT connectivity has become an essential utility service just like water & electricity.



GET SATELLITE TV OVER FIBRE

No more need for multiple satellite dishes on your property. Experience many other benefits of this latest technology which is approved & recommended by MultiChoice Africa.



Higher quality DSTV service delivery (HD & 3D).



Lower installation cost (estimated 30-60% saving for subscriber).



Faster activation upon subscriber sign-up.



Single centralized dish on the building/property instead of multiple dishes.



Multichoice approved & recommended solution.



Supports DSTV premium features.



Unaffected by bad weather and lightning strikes.



Reduced cable footprint in your home (Single fibre Instead of 4-5 coaxial cables).



WHAT IS THE COST?

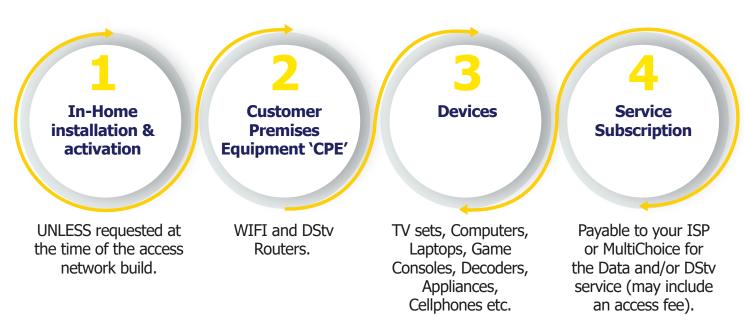
The Access Build is **FREE**

Survey & Quotation is FREE.

NO OBLIGATION for signup until you choose to subscribe for services.

Subscribers will pay for:

a) Internet (Data) Subscribers:



b) Satellite TV Subscribers:

In addition to 1-2-3-4 above, Subscribers will also pay a network access fee of +/- US\$5 per month or equivalent but avoid a costly outlay of +/- US\$120 for an independent satellite dish installation.

Callout fees are charged for attendance to faults relating to non-access network infrastructure repairs, switching, configuration and activation.





WHY CHOOSE US?

Vastly experienced in the design & installation of Open Access FTTH Networks +100 years combined experience. Specialized equipment & technologies required for deployment of robust fibre networks.

24/7 support enforced by comprehensive Service Level Agreements.

Expertise & Experience

Equipped

Maintenance & Support

Funded

Funded to deploy your network and CPE equipment at **NO COST.** Simultaneous
Data & DSTV
Installation

Simultaneous installation of both Data & DStv infrastructure.



THE INSTALLATION PROCESS

In order for us to provision fibre into your building we require authorisation & site access. The steps we follow are as follows:



Step 7:

Choose your Service Provider



Step 1:

Planning



Installation **Process**



Fibre rollout (Civils)

Step 3:

Reinstatements



Step 6:

Connecting your network to FNO



Step 5:

Sign off



Step 4:

Installation of Equipment



Refer to our website to download our installation principles.





YOUR INSTALLATION JOURNEY

Once your building is ready, tenants can submit an application form to order an installation into their home (unit). We perform the physical survey and draft the installation plan & timetable for approval by your building manager. We engage your building manager with the details of our installation & service offer. We confirm your building Qualification. 02 One or more 01 Tenants express Interest. Recent rapid technology advancements are resulting in ever increasing demand for high speed, seamless & unlimited Data. You simply cannot afford not to have choice and ability to switch Service Provider to get best price & service!





FIBREHOOD READY!

Once your building is ready and upon subscribing for service, we schedule a convenient time to send an installation team out to reticulate the fibre from your door into your home (unit).

We will install a single cable and small fibre box (called a CPE device) and you are ready for service activation by your selected service provider.

Enjoy the benefits & endless possibilities of open access Data & DSTV fibre connectivity!.









Go to www.fibrehood.co.zw to find out everything you need to know about FIBREHOOD Contact +263 772 378 449/ +263 773 199 222 / +263 772 694 030 and chat to our team for more information. Email us on: admin@fibrehood.co.zw